

2001 LENDER MARKET SHARE REPORT
Selected HMDA-Reported Originations*
No Applicant Income Reported
Assessment Area: Lancaster, PA MA
Lenders: Top 20

RANK	INSTITUTION NAME	COUNT	% MARKET SHARE	TOTAL AMOUNT (\$000s)	% MARKET SHARE	AVERAGE LOAN SIZE (\$000s)
1	Wells Fargo Home Mortgage	157	10.5	17,250	11.2	110
2	Chase Manhattan Mortgage Corp	124	8.3	13,862	9.0	112
3	Countrywide Home Loans	120	8.0	11,518	7.5	96
4	Bank of Lancaster County, N.A.	116	7.7	8,842	5.8	76
5	Fulton Bank	111	7.4	11,161	7.3	101
6	North American Mortgage Co.	85	5.7	9,600	6.2	113
7	National City Mortgage Company	59	3.9	6,529	4.2	111
8	Sovereign Bank	57	3.8	5,393	3.5	95
9	Irwin Mortgage Corporation	56	3.7	5,347	3.5	95
10	First Nationwide Mortgage Corp.	43	2.9	4,301	2.8	100
11	Fleet National Bank	37	2.5	1,577	1.0	43
12	Greenpoint Mortgage Funding, Inc.	32	2.1	4,389	2.9	137
13	James B. Nutter and Company	32	2.1	2,871	1.9	90
14	Washington Mutual Bank, F.A.	31	2.1	3,280	2.1	106
15	Gateway Funding Div Mtg Svcs	26	1.7	2,498	1.6	96
16	ABN AMRO Mortgage Group, Inc.	21	1.4	2,199	1.4	105
17	Homestead Funding Corp.	20	1.3	2,024	1.3	101
18	GMAC Mortgage	18	1.2	2,054	1.3	114
19	M&T Mortgage Corporation	18	1.2	1,736	1.1	96
20	Windsor Financial Mortgage Corp.	17	1.1	1,870	1.2	110
Subtotal of Top 20 Lenders		1,180	78.6%	\$118,301	76.9%	\$100
All Lenders (91)		1,501	100.0%	\$153,858	100.0%	\$103

*Originations include home-purchase, home-improvement, and refinance loans secured by residential dwellings.

Source: PCI Services, Inc., CRA Wiz.

Data Source: 1990 US Census (STF3).